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“ Black Book is an essential tool for our dealer. It is a vital part of our business. “ I am a fairly new dealer in this used car business, and have faced numerous obstacles and difficulties getting my business off the ground.

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The Black Book Used Vehicle Retention Index is calculated using Black Book ' s published Wholesale Average value on two- to six-year-old used vehicles, as percent of original typically-equipped MSRP. Black Book ' s Wholesale Average is a benchmark value for used vehicles selling in the wholesale auctions with the vehicle quality in Average condition. The index is weighted based on used vehicle registration volume and adjusted for vehicle age, mileage, condition, and inflation (MSRP).

Used Vehicle Retention Index - Black Book

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Under the Used Car Lemon Law, a dealer is any person or business which sells or leases a used car after selling or leasing three or more used cars in the previous twelve month period. Banks or other financial institutions, except in the case of a lease, are not included. Others excluded are: a business selling a used car to its own

NEW YORK'S USED CAR LEMON LAW: A GUIDE FOR CONSUMERS

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Black Book Weekly Values Lite

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